

CLARION Capital Corporation

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Marvin and Carol Schlomer
Pheasant Cove Outfitters
P.O. Box 158
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RE: Thanks for the memories

Dear Marv and Carol:

Wow! What a great trip we had. All of our guys say that it is the best ever! After hunting at other locations in South Dakota, I can tell you that five things make Pheasant Cove Outfitters stand out from all the rest:

1. **The Guide, Marvin Schlomer.** The fact that the boss of the outfit is also the best hunting guide I have ever been associated with means that when the guide speaks everybody listens. This means that gun safety is the best possible and that the guide has a vested interest in everybody getting shots (which leaves it up to each hunter to get their own limit.)
2. **The Chef, Carol Schlomer:** What can we say? How do you walk five to ten miles a day (grouse hunting) and still gain weight? Everything Carol makes is just phenomenal from her pickles to her pies (Jack Daniels Pecan was my favorite while Skip liked the Rum Chocolate and John Clark and the other guys were fixated on the Apple/Cranberry.)
3. **The Facilities, Pheasant Cove:** These are as nice as any we have seen and the biggest plus is the fact that it is also the owner's home. The Schlomers are truly "on the premise" hosts.
4. **The Game, Pheasant and Sharp-tailed Grouse:** With all of your crop plantings, pheasants are always everywhere, but as you know, my favorite hunting is for sharp-tail grouse. The fact that you help us to hunt both birds and to bag our limits each day is a wonderful plus that most other outfitters don't offer.
5. **The Intangibles, Living with third generation farmers in a family atmosphere:** This speaks for itself and has provided all of us "Florida Boys" with a wonderful education on South Dakota and your farming techniques. We can't thank all of the Schlomers (Marv, Carol, Quinton, Marion, Brandy and her "fire team" and Mom Schlomer) enough for their hospitality and for actually making us feel like we are returning home whenever we show up.

Please book us for the same October dates next year.

Warm Regards,

Jim Smathers

Jim Smathers

Cc: Skip Smathers, John Clark, Del Roane, John Belcher